Subject: Dissemination of Information on IBM 701

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From: Harris Fahnestock

Date: October 16, 1952

Abstract: Those who visited the IBM 701 computer must be very careful that their evaluation of the machine does not go outside our laboratory.

This supplements memorandum M-1663 dated October 3, 1952 concerning the matter of dissemination of information obtained from IBM which is confidential for industrial reasons.

The excellent opportunity afforded you to evaluate performance of the 701 computer during your recent visit to Poughkeepsie adds to our responsibility to observe extreme care in the use of the information gained during this visit. Discussion of the performance of the 701 machine or your opinion of its inherent abilities should be limited exclusively to members of the Laboratory and even then such discussion should be restricted the maximum possible amount. Anyone with whom this matter is discussed should be cautioned regarding the fact that the information is confidential to IBM and should not be discussed with anyone else especially persons directly or indirectly associated in the computer industry.

To a large measure the success of our relationships with IBM and their continued cooperation in making all types of information available to us will depend upon the successful handling of the knowledge gained from them.

Further, please note that Industrial Confidential information differs from Security information--classified Confidential.

Signed Harris Fahnestock
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